



**The Management Board of Atradius N.V.**

**Atradius Group**

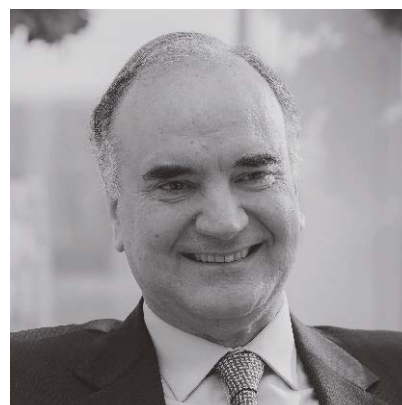
# The Management Board of Atradius N.V.

## Isidoro Unda

**(1952, Spanish nationality)**

Isidoro Unda was appointed Chairman of the Management Board and Chief Executive Officer (CEO) of Atradius N.V. with effect from 4 July 2007.

Isidoro Unda is responsible for the units Strategy and Corporate Development, Human Resources and Facilities, Legal and Compliance, Internal Audit and for the credit insurance operations in Spain, Portugal and Brazil. He is also a board member of Atradius Credit Insurance N.V., Crédito y Caución and Atradius Trade Credit Insurance, Inc. He has over 25 years' experience in the financial and insurance sector. Before joining Atradius as CEO, he held positions with the Spanish Ministry of Finance, Consorcio de Compensación de Seguros and Crédito y Caución. Former positions include: member of the Supervisory Board of Atradius N.V., Inverseguros S.A. and Mutua Madrileña Automovilista. He has a degree in Law and Economics from Deusto University in Bilbao.



## Andreas Tesch

**(1969, German nationality)**

Andreas Tesch was appointed Chief Market Officer (CMO) with effect from 4 November 2011.

Andreas Tesch is responsible for the credit insurance operations (excluding Spain, Portugal and Brazil) as well as the units Global and Oceania, Asia, Dutch State Business, Special Products and Group Communication and Commercial Development. He is also a board member of Atradius Credit Insurance N.V., Atradius Dutch State Business N.V., Atradius Trade Credit Insurance, Inc. and Atradius Participations Holding B.V. amongst others. Furthermore, he is currently President of the International Credit Insurance and Surety Association (ICISA). He has worked for Atradius and its predecessor companies since 2001. From January 2007 to October 2011 he was Director of the unit Global, Oceania and New Markets and before that he was Director of the unit Risk Services for Central and Eastern Europe. Before joining Atradius, he was a Director at Simon Kucher & Partners, where he advised clients on strategy and mergers and acquisitions. He has a degree in Business Administration from the University of Cologne.



## Christian van Lint

**(1960, Dutch nationality)**

Christian van Lint was appointed Chief Risk Officer (CRO) with effect from 1 November 2012.

Christian van Lint is responsible for the units Group Risk Management, Group Buyer Underwriting, Risk Services and Outward Reinsurance. He is also a board member of Atradius Credit Insurance N.V. He has worked for Atradius and its predecessor companies since 1983. From February 2006 to November 2012 he was Director of the unit Group Risk Management and before that he was Director of the unit Risk Services for the Netherlands and Nordics and held various positions in the areas of claims and recoveries, buyer underwriting and special risk management. He graduated from the School for Business Administration and Economics in Utrecht.



## Dominique Charpentier

**(1950, French nationality)**

Dominique Charpentier was appointed Chief Insurance Operations Officer (CIOO) with effect from 15 May 2013.

Dominique Charpentier is responsible for the units Project and Process, IT Services, Bonding, Collections, Inward Reinsurance, and Instalment Credit Protection. He is also a board member of Atradius Credit Insurance N.V., Atradius Reinsurance Ltd., Atradius Collections Holding B.V. and Atradius Participations Holding B.V. amongst others. He joined the credit insurance and factoring industry in 1995 and has worked for Atradius and its predecessor companies since 2002. Before his appointment as CIOO, he served as Director of the units Italy, Bonding and Instalment Credit Protection. Former positions include: Managing Director of Atradius Factoring, CEO of Eurofactor and Chairman of the Board of International Factors Group. He graduated from the Institute of Political Studies in Paris.



## Claus Gramlich-Eicher

**(1965, German nationality)**

Claus Gramlich-Eicher was appointed Chief Financial Officer (CFO) with effect from 15 May 2013.

Claus Gramlich-Eicher is responsible for the units Group Finance, Group Control and Corporate Finance. He is also a board member of Atradius Credit Insurance N.V., Crédito y Caución and Atradius Finance B.V. He has more than 20 years' experience in the financial services sector. Before his appointment as CFO, he worked for Allianz since 1993 in various senior financial management roles in Germany, Spain, Italy and the Czech Republic and held board member positions in insurance, investment management and pension fund management companies. He has a degree in Economics and Business Administration from the University of St. Gallen and a CEMS Masters degree in International Management.

